Creating Value from Data and Collaborating in the Design of Knowledge

The year 2020 marks the 110th anniversary of Uchida Yoko’s founding. While inheriting the expertise and traditions of our predecessors that have enabled continual development and progress, we make full use of large amounts of information and knowledge cultivated over the years to maximize people’s creativity through cutting-edge technologies such as ICT, IoT and AI. By leveraging the innovation we foster from here on out, we intend to create a brand new world that transcends all imagination.
Corporate vision

Creating Value from Data and Collaborating in the Design of Knowledge

Corporate philosophy

Through the creation of environments conducive to innovation and creativity, we play our part in building a better world for all and helping to deliver industrial prosperity and happiness for our employees.

Message from the President and CEO

Striving to Revolutionize the Ways We Work, Learn, and Cultivate Places and Communities

Here at Uchida Yoko, we appreciate the continued encouragement and support so kindly provided by our customers, partners, local community members and shareholders.

The year 2020 will be the year of the Tokyo Olympic and Paralympic Games, and we expect growth in the Japanese economy marked by increased capital investment, greater numbers of visitors from abroad, and other such changes. However, our society also faces a number of difficult challenges from 2020 onward, including industry structural reforms and human resource cultivation to counter rapid declines in the working-age population brought about by low birth rates.

Many corporations, government agencies and other such organizations are urging productivity improvements, greater promotion of diversity, and other major reforms to the ways in which we work. In schools and other educational institutions as well, the national government is pursuing educational reforms from the elementary and junior high levels through to university education by introducing active learning and otherwise changing the ways in which we study and learn. Moreover, many believe that community and city planning reforms for places where people gather will serve as effective revitalization measures for local communities that maximize the benefits provided by growing foreign tourist numbers and other such changes. In all of these areas, usage of information and communications technology (ICT) will be vital, ranging from cloud computing and other data usage technologies through to artificial intelligence (AI) and Internet of things (IoT) technology.

At the Uchida Yoko Group, we believe that cultivating environments which fully utilize the knowledge and experience of people together with ICT is key to solving problems and overcoming challenges faced by our customers, and to this end we established our corporate vision, “creating value from data and collaborating in the design of knowledge.” Based on this vision, we are pursuing revolutions in the ways we work, learn, and cultivate places and communities—all needs of our customers today—by utilizing as resources our wide range of client relationships cultivated on a historic scale with a diverse array of both private and public organizations, as well as unique business operations comprising ICT-related business operations (which account for 60% of Group sales) and environment-creation business operations (which account for the other 40%).

The year 2020 marks the 110th anniversary of the Uchida Yoko Group. Through contributions to the realization of Society 5.0 from this year forward, we plan to retool our management operations over the mid- and long term with an eye to the next 100 years of progress.

President and Chief Executive Officer

Noboru Okubo
Transforming Work, Transforming Learning and Transforming Communities

From 2020 onward, Uchida Yoko will pursue the creation of new value in order to realize Society 5.0.

Management Policy

In order to ensure finely tailored, in-depth learning for all students from the youngest children on upward, we engage in research aimed at achieving high-quality, beneficial data usage methods. We make full use of our ICT and cloud computing technologies to promote Future Class Room learning spaces, which represent a future-oriented approach that supports independent learning.

Transforming Work
boosting intellectual productivity

We provide consulting services regarding working styles at major corporations, national and local government agencies, and other such organizations to help improve intellectual productivity, as well as workplace design, ICT infrastructure building and other services which serve as support measures.

Transforming Learning
towards student-centric learning

We provide support for regional vitalization through spatial design and the provision of ICT networks in local companies, local government buildings, universities, libraries, child-raising support centers and other public facilities that provide spaces for people to gather.

Transforming Communities
Industry development in regional areas, economic stimulus packages in urban areas

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Creation of Group Synergy to Promote the Reformation of “Styles of Working,” “Educational Systems” and “City Development Systems”

The Uchida Yoko Group, as a whole, will reconstruct its core businesses to extend beyond its traditional segment to serve the new social needs that will arise from the changes in the social/industrial structures that are expected to take place after 2020, by using its unique business platform that is built on its relationships with various clients that have been cultivated through 110 years of history, and the balanced business portfolio which includes ICT and environmental fields, encompassing both private and public sectors.

Business Structure of Uchida Yoko Group

Private Sector

Environmental construction-related business, etc.
40%

Private market
- Overseas document related
- Document & ECO solution
- Digital finisher
- Hobby, craft and stationery products

Public Sector

Government agencies and municipalities market
- Ministry, municipalities, libraries, welfare
- ICT solution for government agencies and municipalities
- Welfare business service
- Library ICT

Educational market
- Elementary & middle schools
- Educational devices
- Mail order business for schools

Private market
- Listed companies, global companies, etc.

IT infrastructure development & cloud
- Implementation support
- Software managed services
- Information technology (IT) asset management services

Private market
- Listed companies, global companies, etc.

Environmental construction-related business

Office Solutions
30%

Turnover
¥164.3 billion
(as of July 2019)

Information Systems
35%

Government and Education Solutions
35%

ICT-related businesses
60%
Private Market Business

Planning and development of office furniture

Development of Products that Respond to Various Work Situations Arising from the Reformulation of Styles of Working
• Planning, development & sale of office furniture to improve productivity, and support sales & service by flexibly using the signals of their environments.
• PLanning of office furniture from domestic and foreign manufacturers that meets quality and environmental standards.
• Planning and sale of ICT tools, digital signage, LED lighting, etc. for conferences, etc.

Office space design, development and transfer service

Constructing Offices for Reforming the Work Styles and Designing the Spaces to Support its Operation
• We propose the "active office" solution in which workers can independently select the optimal environment that matches their lifestyles.
• Environmental construction & design including the selection of furniture that matches the office space, interior design, ICT network, electronics, lighting and the style of working.
• Supervision and projects management related to office relocation services including property searches, budget creation, contractor hiring, scheduling and cost management. Total support that spans the categories of investigation, implementation, operation and evaluation.

IT infrastructure development, cloud implementation & network application support

Cloud Network Building
• Development of network infrastructure, and infrastructure for IT-solutions conferences for office buildings and general businesses.
• Construction of server/storage virtualization integration infrastructure.
• Security enhancement via integrated 3D authentication solution, Wi-Fi authentication and virtual desktops.

Communications Infrastructure Building
• Use of Microsoft Office 365 and similar to build information infrastructures.
• Microwave social media SharePoint tools to provide information sharing.
• Use of SNMP cloud-type conference room operation management system enables cloud-based sharing of statistical data related to non-intrusive and non-intrusive monitoring of 50 rooms in 10 companies (as of January 2020)

Data Usage
• Provides users with different conference room usage tracking, groupware, and sensor-based sensor utilization to collect a range of efficient data and enable easy understanding of usage times, user numbers, inter-office collaborations and other data for non-working tasks.
• IT management system (MAM/ITSM) provides collaboration, analysis, and disaster-prevention support, the IT system management system that monitors energy consumption, environmental management (with VPort)

Software managed services and information technology (IT) asset management services

Software Contract Integration and Procurement Operation Support
• Asset Management Operation Outsourcing
  • Small and medium-sized businesses management of outsourcing services for increasingly complex software licenses, service usage fees, and so forth, for example to client physical and virtual servers and cloud computing usage and management.
  • CloudTable/IT asset management system (ITAM) solutions geared toward universities and other educational institutions, local government agencies, cooperatives, etc.
• We carry out quality assurance BQI program for Office 365 (Microsoft) and Excel, with the IT program implementation management operations both in-house and in place of customers who use Windows 10 computers.

“Work style reformation” consulting service

Consulting Service with Independent Methodology and Numerous Achievements
• The Change Management Consulting service that reformation styles of working, which is provided by the Chieko Saeki Kouryoukai (Institute of Knowledge Collaboration), an internal research institute of our group.
• Change desk (SharePoint) services, which take advantage of our proprietary system including knowledge-retrieving methodology, etc., to tackle issues related to 100 completed projects.

Digital finisher

Product development and sale for the digital finishing market
• Development and sale of digital finishing markets for production printing.
• Development of cutting equipment for business cards, admission tickets, etc.
• Paper folding machines for folding papers (maximum size: A3 size) and cutting machines that can cut the number of printed objects of various sizes from this to that.
• Development and sales of packaging machines in the packaging field.

IT solutions

Sale of ERP package by industry

ERP Founded in Experience with Introductions at SMEs in 450 Different Fields
• Ever since its release in 1997, our Super Cocktail CoreFOODs series of enterprise resource planning (ERP) packages for small and medium-sized enterprises (SMEs) has been introduced at over 450 companies in different industries.
• Our work in this area has resulted in being recognized as one of the top results in the Japanese SME-oriented ERP product market.

Super Cocktail CoreFOODs
• Developed with functions tailored to the unique business practices of the food products industry, this product package provides integrated management for everything from procurement through production and sales, supporting with process optimization and ensuring highly accurate production information.
• "Usulia" Series of Business-field-specific Systems
  • Three core systems, developed through collaboration with unique regional and corporate characteristics, are specifically tailored to numerous individual business fields, including enterprises dealing in construction material wholesale, enterprises dealing in equipment, and others.
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Creating an evolved learning space for universities and establishing a faculty department

Support for the application for newly constructing universities and establishing a faculty department

Support for the application for newly constructing universities and establishing a faculty department

University ICT

Creating an evolved learning space for universities and vocational schools

Public-use Facilities (Welfare Service Facilities, Hospitals, Libraries, Universities)

Development and regional revitalization for activation

- Provision of furniture and fixtures accompanying the opening and remodeling of welfare facilities such as special schooling for the elderly
- Universal designs, sign planning, future installation and space designs for hospitals and medical facilities
- Design of library spaces, bookshelves, exhibitions, etc., implementation of learning spaces utilizing locally produced materials.
- Facility furnishings for airport areas, including immigration screening, baggage inspection, and border facilities
- Interior construction and sale of equipment for child-rearing support centers, nurseries, etc.
- Design of new school buildings for universities and new equipment/facility installation

Educational ICT

Building learning spaces for the cloud computing era that make use of each and every user console, based on a diverse range of educational ICT installation experience and school environment expertise

- Creation of learning environments that facilitates ICT usage in interactive whiteboards, digital learning tablets and more
- Consolidation of school ICT resources through the use of cloud, improving building for educational contents, cloud computing environments and more

Enrich the experience of users via a library system and reading passbook machines

- Enrich the experience of users via a library system and reading passbook machines
- Cloud service that seamlessly connects schools, local governments, and regions
- Cloud managed services that handle IT needs for educational and municipal institutions at high security
- Cloud infrastructure that meets client needs (Process of services (Pharos with Services, Microsoft Azure, etc.)
- "Unify" system engineers with deep business knowledge and advanced technical capabilities provide on-going services from planning, designing, implementation to maintenance.

Total support for promoting the informatization of local public entities

- Support of administrative affairs, rationalization of digital government, and provision of cloud systems for municipalities
- Proposal for local government cloud sharing operations
- Support the construction and operation of an internal administrative system for resident information, taxes, welfare, etc.
- Medium-sized local government cloud sharing operations
- Medium-sized local government cloud sharing operations
- "Zoria" system solution for regional comprehensive support center and community-based facilities
- Designing and construction of information view system
The Uchida Yoko Institute for Education Research is a research organization specialized in the education field exhibiting solid track record in various investigations and R&D related to education and learning. With the backdrop of experience and knowledge cultivated through collaborating with government and research agencies, as well as many years of business activities in the education field, the institute implements wide range of activities as a research institution that drafts the “grand design of knowledge cultivated through collaborating with government and research agencies, as well as many years of business activities in the education field.”

Business Summary

1. Change Working consulting service
   Provides reformation-promoting methodologies, techniques and tools such as our "work style visualisation support service." "Work style reformation support service" and "individual services for reformatting work styles" to companies and projects that are considering to reform their ways of working, and provides advice based on wealth of practical wisdom. We have served more than 190 projects (as of January 2020).

2. Research publication
   Provides opportunities for information dissemination and mutual exchange through seminars.

3. Investigation & research
   The Institute of Knowledge Collaboration emphasizes processes that bridge management and on-site workers. The Institute especially emphasizes and supports the fostering of shared mutual understanding of the effectiveness of visualizing the ideal ways of working that each on-site employee strives for by having them specifically imagine the ideal "work scenes" in their daily behaviors.

In order to promote society-wide, revolutionary change in working styles by communicating related ways of thinking and practical reform approaches, the Institute of Knowledge Collaboration has published "Change Working: Cultivating Organizations that Create Innovation." (By Nobutaka Hirayama of the Institute of Knowledge Collaboration, published on November 29, 2017 by Shueisha Co., Ltd.)

ICT solution development

By creating spaces enabling free integration of diverse devices, networks and other components, and combining cloud-computer and networking technology, knowledge to connect people and information, we strive to improve productivity in conference room spaces. We have developed a wide range of solutions including the SmartRooms cloud-type conference room operation management system, the tablet-based, one-page conference room usage-environment manager MesTap; and others.

"Future Class Room" Future-oriented Learning Spaces in Tokyo and Osaka

We developed proprietary technology based on education and research knowledge provided by various government ministries, research schools, and universities to conduct proof-of-concept testing for future-oriented practical ICT learning environments. Our Future Class Rooms are used by approximately 10,000 people annually, primarily comprising school-affiliated personnel.

Servio" is a wireless presentation device

New Conference Room Support System
An A/V equipment integrated control system

ULiUS" a language-learning system utilizing research on the audio-information process index

"MESTUS" an automatic certificate-issuing system

ICT solution development

Creating educational communities

Activities for proliferation and raising awareness targeting municipalities throughout the country.

New Education Expo
We plan and operate a special sponsor of "New Education Expo," an education seminar and exhibition that has been active since 1995. We have nationally prominent researchers and practitioners showcase innovative ideas, and case examples, exhibit the latest learning environment, and support the provision of "a place to think about the future of education."

Educator community site
Planning and operation of "Yorotaro.com"

"Yorotaro.com" is a website that provides various education related information for teachers and parents, as well as for those interested in education.
Spatial and architectural design
Our services include basic planning, design and implementation planning for user-centered intelligent design at companies, universities and other schools, local government offices, and other places of work and education. In recent years, we have begun offering architectural planning and design services as well.

Graphical design
Design realizes high quality HD digital contents via real-time 3DCG.

Contents design
Support the development and production of digital text books, teaching materials, etc. for education and learning.

Product design
Supports product planning, designing, promotion, etc. for single products to advanced system products.

Utilization of domestic timber
Since 2004, Uchida Yoko has been carrying out wood-based innovations using domestically produced timber through a wide range of different projects. We have pursued collaborative product development projects with local governments in lumber-production regions and actively promoted the introduction of wood-based interior designs in schools, companies, airports and other public-use facilities. Moreover, through the use of wood in child-rearing via child-raising support facilities, other public-use facilities. Moreover, through the use of wood in child-rearing via child-raising support facilities, the wonders of wood materials and products. In order to promote the use of made-in-Japan wood materials in future local-region public facility construction projects, we are focusing on multi-contractor orders from the design stage onward and helping to coordinate timber procurement and processing operations.

Abundant utilization of “Kotokoto”
A row of the Kotokoto, City Child Care Support Center

Tomato International Inc.
Adopted tables, shelves, etc. made of domestic timber in the office

Yamagata Prefecture Takahata Town Library
We used cedar and cherry wood from the town of Takahata, making use of color variations, knots and similar features of the lumber in the final interior design. The result was a 96% uptake of locally produced wood materials. The bookshelves are capable of holding approximately 55,000 books and other documents in total, and smart tags are used to help trace products. We worked closely with local companies in the lumber business to produce sustainable products with a long life span.

Dining Hall, Tokyo Metropolitan Government Building No.1
Adopted tables made from local materials produced in the Tama region

Kanda University of International Studies KUESS
Student faculty community area made out of domestic timber

Design
Develop optimum designs based on our knowledge on user interfaces and usability. Ensure client can keep using the system without discomfort by also providing support for content updates and operation.

System design
Provides technical support to “Yamato Calligrapher’s Quill” exhibition special exhibition of Tokyo National Museum, hosted by Tokyo National Museum.

Operation of Registered Information Security Specialist (RISS) Training Courses
We operate courses for both personnel for Registered Information Security Specialist (RISS) national certification, aimed at cultivating and ensuring human resources capable of handling cyber-security operations. Since 2017, we have worked under contract for Japan’s Information-Technology Promotion Agency (IPA) to conduct RISS certification training courses.

Advanced IT human resource development program
With our strong background in business, technology, design and content, we provide a comprehensive curriculum that is designed to help shape the workforce of the future. Whether you’re looking to strengthen your current team or develop new talent, our programs are designed to help you reach your goals.

Human resource development service
We focus on the growth process of ICT resources, and prepare a rich curriculum.
• New employee training with wealth of experience (implemented at 1,000 enterprises)
• Young leader development training
• Customized training, “remote training,” “e-learning”

Uchida Yoko operations worldwide
Uchida Yoko supplies a range of post-printing machines such as paper folders, cutters, binders and couriers. Uchida Yoko products enjoy strong market share at printing companies and offices around the world, particularly in Europe.

Office Furniture
We provide a range of unique value-added products primarily for Asian markets, such as the OMDUO interconnected desk for large-scale control centers, the KABU, designed specifically for Asian markets, with Japanese styling and build-quality, and SmartFM, which can be used to create flexible interior office configurations built around it.

ICT Products
We supply a range of user-friendly ICT tools for meetings and solution spaces, including projectors, monitors, wireless presentation equipment and electronic whiteboards for remote collaboration and data transfer in real time.

Education Products
We provide a full range of electronic whiteboards, and other ICT products, along with cutting-edge science materials and supplies and language learning materials.

Uchida Yoko Global Limited (Tokyo)
Uchida Yoko Office Facilities (Shanghai) Co., Ltd.
Uchida MK Sdn. Bhd.
Uchida of America, Corp.
Uchida Yoko Office Facilities (Shanghai) Co., Ltd.

Special Exhibition at the Tokyo National Museum
Technological Collaboration for the 2019 "Yamato Calligrapher Yan Zhenqing and the Legacy“ Exhibition Hosted by the Tokyo National Museum

Office
We expand production sites particularly in Asia and supply products worldwide.

● For Japan’s Information-Technology Security Operations. Since 2017, we have worked under contract for Japan’s Information-Technology Promotion Agency (IPA) to conduct RISS certification training courses.

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**Uchida Yoko Group**

**Sales Office**

**Uchida Eco Co., Ltd.**
Offices: 23
Tokyo Port City Building, 3-4-68 Naka, Koto-ku, Tokyo 135-0004

The Uchida Eco Group provides products, technologies, and services related to a "human-friendly" lifestyle, aiming to meet customer needs in such fields as living spaces, serving customers at private-sector companies, educational institutions, public facilities, welfare service facilities and enterprises. The Group’s corporate philosophy—"value system centers on making contributions to society, and their professional services, which support our clients' ICT environments, are divided into the four fields of comprehensive maintenance services, comprehensive networking services, office systems services and customer solution services.

**Three functions that support the LCM service**

- We provide LCM (life cycle management) services, that support our clients’ ICT environments from implementation to operation.
- The following figure shows the support ICT service for the "fitting center" that handles the initial setup of high-volume of PCs and tablets.
- "Natural layer" of software to provide a multi vendor support.

**Uchida Yoko IT Solutions Co., Ltd.**
Offices: 21
Daiso Osanaya Building, 6-1-11 Shimbashi, Minato-ku, Tokyo 105-0004

Based on our extensive regional client support systems, and know-how related to industries and businesses that have been accumulated throughout the years, we exert client needs throughout expertise in IT technologies that are adapting day by day, constructing a regional support system. We aim to respond to our clients' needs and support our clients nationally through "Uchida Yoko's super Cockpit." "Kiwata," our original e-news called "Uchida Yoko," and support our clients nationwide through "Uchida Yoko's super Cockpit." "Kiwata," our original e-news called "Uchida Yoko."

**PROCES5 Enterprise Resource Planning (ERP) System for the Construction Industry, Used by More Than 300 Companies**

Our ERP system incorporates unique processing approaches used in the construction industry, covering everything from accounting to cost management, project management, sales-related matters, sales and labor costs, and beyond. Both on-premises and cloud versions are available.

**Mansion 21 Smart-City-type Apartment Building Management System**

This system enables cloud-based rental property management, property accounting, receipted services and other functions in order to boost asset management value. Furthermore, the inclusion of advanced security measures and property management-related environment (places of living) and social environments (places of gathering), we assist in the thorny domains of offices, schools and welfare facilities in identifying key issues and challenges and creating optimum solutions.

**Uchida Business Solutions**

3-14-01 Namatsu, Osaki, 250-0041, Japan

We implement community-based service onto Shiga and Kyoto by preparing clearer for "future work," that renovates workplaces and encourages new working methods.

**Uchida Techno Co., Ltd.**
Offices: 7
3F, Forex 2nd Building, 1-10-1 Shinagawa, Minato-ku, Tokyo 108-0072

Students of our company develop and design inspection equipment that are used in universities and supporting mechatronics such as office equipment like paper folders and lockers that support various work scenes that arise as a result of "work style reformation." Our vision is to keep growing and developing through our craftsmanship, allowing each employee to feel a sense of security and pride, being constructively evaluated by all affiliates, and keep growing and developing through the cultivation of autonomy and collaborative spirit.

**Overseas Group Companies**

**Uchida Yoko Global Limited**

Unit: 50/F, Standard Plaza, 50/F, HK Financial Center, 5-15-16 Shinagawa, Minato-ku, Tokyo 140-0023

Established in 2011, based in Hong Kong and Tokyo, we export overseas products, export domestically produced "Atsuta Yoko" products, distribute domestic-made products. Primary products include cards and paper folders that handle the post-processing of production printing and the like, as well as passive factory equipment, and many Uchida mastercard, also distribute office furniture and school ICT devices.

**Uchida of America, Corp.**
San Diego Blvd, Tustin, CA 92623, USA

With our office and delivery base located in California, we distribute and sell Uchida’s stationary brands, "Mony no to," all over the U.S. Recently, we have been increasing our share in the hobby craft segment as our increasing transactions with large retailers such as Walmart, Michaels, Hobby Lobby, etc. Our popular products include: Charcoal Marker, Fabric Marker and Le Pen. We’ve recently started entering the candy market such as by exhibiting at the New York Comicon.

**Production base**

**Suntech Co., Ltd.**

Kasai Industry Park, 4-8-11 Satakecho, Kasama-shi, Tochigi-ken, 332-0023, Japan

We have been creating electronic mechanisms such as office equipment like paper folders that are widely used on offices, and schools as well as inspection equipment that are used in universities and labs. We procure high-quality products through a comprehensive production process that encompasses developing, designing, prototyping, evaluating and manufacturing.

**Uchida MK Sdn. Bhd.**

Lot 716, Persiaran Kasa Senawang, Senawang Jalan 3C, Kawasan Perindustrian HICOM, 40400 Shar Alam, Selangor Malaysia

**Taiyoshin Co., Ltd.**

2-4-1 Omika, Chuo-ku, Kobe-shi, Hyogo-ken, 651-0078, Japan

Taiyoshin develops and manufactures electric mechanisms such as office equipment like paper folders that are widely used in offices, and schools as well as inspection equipment that are used in universities and labs. We procure high-quality products through a comprehensive production process that encompasses developing, designing, prototyping, evaluating and manufacturing.

**Marvy Corporation.**

3-15-13 Shinagawa Building, 3-15-16 Shinagawa, Minato-ku, Tokyo 140-0023

We globally distribute stationery for hobbies and crafts such as Fabric Marker and Le Pen (our best sellers), through our domestic and group companies. In the domestic market we also manufacture and distribute advanced designing tools for tracing industrial designers in industrial high schools, universities, etc. Our headquarter is located in Tokyo, and have manufacturing bases in Tachibana, Osaka Prefecture and Yanase City, Yorosaki Prefecture.

**Miscellaneous**

**Uchida Yoko Business Expert Co., Ltd.**
Semawaka Town-cho Building, 3-10-6 Toyo, Koto-ku, Tokyo 136-0016

Uchida Yoko Business Expert is a shared service center that handles administration and ICT services for the Uchida Yoko Group, and optimizes our group management.
Uchida Yoko Group

110th Anniversary

Uchida Yoko was founded in 1910 in Dalian, China. Yoko is the Chinese term for a shop run by foreigners; at that time, the word also symbolized the frontier spirit demonstrated by those who took on the challenge of starting up a new business in a foreign country.

The pioneering spirit of founder Kotaro Uchida

Kotaro Uchida was born in 1871, the second son of renowned jujutsu master Tatsuzo Munetaka. Uchida of Takuhan (now the city of Taka in Saga prefecture). This was a time when the samurai class was rapidly disappearing under the Meiji Restoration. Having experienced grinding poverty that threatened the very survival of his family, the young Uchida was determined to make something of himself as a pioneer in the new world.

In 1893, Japan was working feverishly to achieve industrial modernization and national prosperity while building up her military capacity. At 22 years of age, Uchida journeyed alone to Tokyo, and started working at the Yokohama Post Office run by the Ministry of Communications. He was transferred to the Taipei Post Office in 1900, shortly after the end of the Sino-Japanese War, to work as a surveyor for the Taiwan Land Bureau, a job that saw him travelling the length and breadth of Taiwan.

Shortly after he arrived back in Japan the Russo-Japanese War broke out. Uchida volunteered to serve in the railways field army and was dispatched to Manchuria. When the war ended abruptly, the field army was converted into the Southern Manchurian Railway Company. Kotaro Uchida became and employee of the Southern Manchurian Railway Company in 1907, at 36 years of age.

Corporate Spin-off from Mantetsu to Create Surveying and Drawing Tool Sales Company Suitaigo

However, Kotaro Uchida quit his job at Mantetsu at the age of 38 in order to rebuild the Uchida household’s business. Utilizing the skills he acquired as a surveyor, Uchida founded the independent company Suitaigo in the Chinese City of Dalian’s Hitachi-cho district in 1910. Suitaigo was a seller of surveying and drawing tools, which had proved vital in Mantetsu’s expansion, and this company would later become Uchida Yoko.

Overview of Mantetsu

The Southern Manchurian Railway Company (Mantetsu) was founded in 1906 and expanded on a wide scale to include roughly 400,000 employees throughout China, with business focused primarily on the railroad industry.
Focus on classroom teaching

The humble slide rule made a significant contribution to the postwar rebuilding effort. It was formally adopted into the school curricula and Uchida Yoko immediately set up a national network of agencies to supply slide rules to schools. However, the slide rule was subsequently abandoned under new education reforms, as the company shifted its attention to microscopes and other supplies tailored to the new emphasis on science education. Uchida Yoko helped to promote science in Japan by delivering presentations on teaching materials and classroom experiments in conjunction with local Board of Education around the country in addition to promoting school-based education in general. Uchida Yoko played a pioneering role in the industry with respect to equipment and facilities as well as the utilization of information in the education sector.

Pioneer of the trade show

Uchida Yoko produced the first Japanese-made automatic number stampers and typewriters that were marketed in the 1920s under the Toho brand. This pioneering spirit was carried on under the first president Kenmin Uchida, who launched a number of innovative products including Mapics IV in 1953, which he discovered in the United States, as well as the Kent H2 drawing set from Germany, considered a premium quality product of the time. In 1955, following the release of the Taico Calculator, the first ever manual calculator made in Japan, Kenmin Uchida explored new avenues such as the "business show," the first exhibition of its type in the industry.

Exclusive distribution rights for the Seiko compact relay computing machine

In April 1967, Seiko announced the USAC 101 Type, the first Cray-1 electronic calculator in Japan. In 1968, Uchida Yoko acquired distribution rights for the Seiko S-300 desktop calculating machine. In conjunction with Hattori Jewelry Store, the machine was marketed to small businesses to replace simple slide rules and create new circuits to appear in Japan, and the S-300 was enthusiastically received by private sector researchers, universities and government research agencies alike.

Efficiency improvement in industry

USAC, the first Japanese-made office computer

Buoyed by strong sales of the relay computing machine and determined to be part of the as yet unexplored domestic market for electronic computers, in 1962 Uchida Yoko launched a business up with Uchida Denki Kogyo, a manufacturer in kowledge-related products that had just finished development of an early electronic computing machine. Shortly thereafter came the announcement of the first Japanese-made compact electronic computer, known as the USAC, followed by the IC computer and a succession of new machines. Uchida Yoko played an important role in promoting the take-up of office computers in Japan by introducing industry innovations such as lean plan sales and unbundling of hardware, software and maintenance services.

ICT in the education sector

In 1981, Uchida Yoko released TES (Total Educational System), our conception of the role of computer technology in the modern classroom. This was followed in 1984 by the launch of the CAI-ACE, a combination of computers and other forms of education technology providing a visual and voice communication boost for the creation of technology and social changes. The CAI-ACE used video processing, CAD and audio-visual. CAI-ACE was the first and only Japanese-post-industrial computer-based teaching system with fully integrated hardware and software features.

Institute of Knowledge Collaboration
Established the Uchida Yoko Institute for Education Research

Founded in 1989, the Institute of Knowledge Collaboration, an internal research lab, conducts investigation, research and evaluation with the goal of intellectual creation, and has been investigating and researching ways of working since its inception. By combining the know-how and knowledge cultivated through collaborating with government and research agencies as well as industry pioneers, continuing the spirit of excellence and education for the future, the "Uchida Yoko Institute for Education Research" was founded, which draws the grand design of the next generation educational systems.

IT Business Endeavors

In the year 1995, which saw the release of Windows 95, after receiving authorization from Microsoft to provide multi-vendor system support for IT devices and operations software, and in 1998 Uchida Esco made its debut as a publicly traded company providing multi-vendor system support for its devices and began, as industry pioneers, promoting the spread of IT and software.

Business Reforms for the ICT Era

In response to widespread dissemination of the Internet in the first decade of the 2000s, the Group took part in the Ministry of Internal Affairs and Communications' 2003 E-Learning Verification Testing Program, and based on the knowledge gained therefrom, launched an educational content provision service. In 2005, making use of networking technologies, the Group began full-scale provision of content for schools. Later on, in pursuit of organization-wide ubiquitous information space building rooted in the concept of network-space merging, the Group opened its Ubiquitous Co-Creative Space CANVAS facility (2008) enabling free and uninterrupted utilization of ICT founded in proprietary know-how. Through these efforts, the Group established "FUTURE CLASS ROOM™" practical active-learning spaces in 2010, founded on joint industry–government–academia research utilizing knowledge and experience gained therein launched EduMall, an educational content provision service. Later on, in pursuit of organization-wide ubiquitous information space building rooted in the concept of network-space merging, the Group opened its Ubiquitous Co-Creative Space CANVAS facility (2008) encouraging free and uninterrupted utilization of ICT, founded in proprietary know-how. Through these efforts, the Group established "FUTURE CLASS ROOM™" practical active-learning spaces in 2010, founded on joint industry–government–academia research utilizing knowledge and experience gained therein launched EduMall, an educational content provision service.
Overseas Group Companies

China  Hong Kong.
Uchida Yoko Global Limited Unit 06B, 25/F, Nanyang Plaza,57 Hung To Road, Kowloon, Hong Kong

Germany
Uchida Yoko Global Limited Prinzipalstr.2/Prinzipark 3-5, Etage, 40549 Düsseldorf GERMANY

China  Shanghai.
Uchida Yoko Office Facilities (Shanghai) Co., Ltd. Room2902-1, No580 West Nanjing Road, Jing An District, Shanghai, 200041 China

The United States of America
Uchida of America, Corp. 3535 Del Amo Blvd., Torrance, CA 90503 USA

Malaysia
Uchida MK Sdn. Bhd. Lot 7/F, Menara Kula Selangor Sektor 20, Kawasan Perindustrian Hicom,D4450 Shah Alam, Selangor Darul Ehsan, Malaysia

About UCHIDA YOKO

Title  UCHIDA YOKO CO., LTD.
Founded  February 1910
Incorporated  May 1941
Capitalization  V5,000 million (as of July 20, 2019)
Employees  3,169 (as of July 20, 2019)
Representatives  Noboru Okubo President and Chief Executive Officer
Uchida Yoko group companies
Consolidated subsidiaries = 16, Affiliated companies accounted for using the equity method = 3, Other affiliates = 15 Total = 34
Plus four overseas subsidiaries (America, Malaysia and China x 2) (as of July 20, 2019)

Securities Code  8057

Listed market  Tokyo Stock Exchange First Section

Facilities

Head office and branches(Uchida Yoko Co., Ltd.)
Shinkawa
Headquarters 4-7, Shinkawa 2-Chome, Chuo-ku, Tokyo 104-8280 Japan

Osaka Branch Office 1-2, Suminomi-cho 3-Chome, Chuo-ku, Osaka 540-0020 Japan

Hokkaido Branch Division Level 1, Sapporo Factory 1-jo-kan 1-1, Higashi 4-Chome, Kita 1, Chuo-ku, Sapporo-shi, HOKKAIDO 060-0031 Japan

Kyushu Branch Division Akaoka Center Building 9-27, 3-Chome, Daimyo, Chuo-ku, Fukuoka-shi, Fukuoka 810-0041 Japan

Domestic facilities and sales outlets(Uchida Yoko Co., Ltd.)
Shinkawa No. 2 Uchida Yoko Shinkawa No. 2 Office 3-6, Shinkawa 2-Chome, Chuo-ku, Tokyo 104-0033 Japan

Osaka Sales Office Sumirei Kousa Toyocho Bldg. 3-2-25, Toyo, Kita-ku, Tokyo 113-0016 Japan

Sendai Sales Office Level 6, Sendai Higasihigashi Building 4-32, Higashigata 3-Chome, Miyagi-ku, Sendai-shi, Miyagi 980-0832 Japan

Yokohama Sales Office Level 11, Yokohama Minato Daito Saimai, Building 6-6, Hikinko, Kanagawa-ku, Yokohama-shi, Kanagawa 221-0036 Japan

Nagoya Sales Office Level 15, Nagoya Marubeni Building 2-2, Naka-ku, Nagoya-shi, Aichi 460-0000 Japan

Kyoto Sales Office Room 8-202, Umeda-Odori Building East Wing 361-7 Umeyacho, Kurasuyama Oikegawa, Nishinihon-ku, Kyoto 603-8185 Japan

Kobe Sales Office Level 12, Kobe Kuki Building 2-2, Kume-dori 4-Chome, Chuo-ku, Kobe-shi, Hyogo 651-0066 Japan

Hiroshima Sales Office Level 3, Mitamura Building 13-18, Otaramachi 3-Chome, Naka-ku, Hiroshima-shi, Hiroshima 730-0001 Japan

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Uchida Yoko support  Wheelchair Rugby!

2018年、世界選手権優勝。
車いすラグビー日本代表はきっと、何度も挑戦を続けてきたから強くなった。背にかかるたびに考え、試行錯誤と失敗を繰り返し、少しずつ、ほんの少しずつ成⻑を遂げてきた。
次は世界一のままで終わるかといいレギュラーズ、前進を続ける彼らを応援することが、私たちの役目になる。

株式会社内田洋行は、車いすラグビー日本代表を応援しています。

株式会社内田洋行 "21"