UCHIDA YOKO CO., LTD.

Company Profile of Uchida Yoko Group
CSR Report

BEYOND
2020
GO!
NEXT
STAGE

Creating Value from Data and Collaborating in the Design of Knowledge
The Uchida Yoko Group is reforming its mid-long-term corporate management policy under its corporate vision of "creating value from data and collaborating in the design of knowledge." Japan's economy is expected to grow due to the expansion of capital investment, rising inbound demand, etc. to prepare for the year 2020 when the Tokyo 2020 Olympic and Paralympic Games will be held. However, due to the effects of the declining birthrate and the aging of the population, there will be a rapid decline in the productive population after 2020, and social and industrial structures will undergo a major change. We also expect that a major transformation will be expected in the environment surrounding companies, local governments and educational institutions, who are our group’s primary clients.

Some of our corporate and government clients are already reforming their work methods such as by improving productivity and promoting diversity. The government is also reforming the educational system from elementary school all the way to the universities such as by implementing active learning as part of their educational reformation policy to foster future leaders. Reforming and developing the cities such as establishing public gathering places will also be an important factor in the regional activation policies to effectively utilize the opportunities that are inherent in the expansion of inbound demands, the holding of Tokyo 2020 Olympic and Paralympic Games, etc.

Our group was founded in 1910 (43rd year of the Meiji period), and will celebrate its 110th anniversary in 2020.

Throughout our history, we have cultivated business relations with a variety of clients in both private and public sectors. We exhibit a unique business structure that is based on ICT-related businesses that account for 60% of our sales, with other 40% in environmental businesses.

By taking advantage of our business relationships with a variety of clients and our unique business structure, we plan on creating a business that focuses on reforming "styles of working," "educational systems" and "city development systems" to resolve the new challenges of our clients that will become apparent in Society 5.0 characterized by the changes in the social/industrial structures that are expected to take place after 2020.

The Uchida Yoko Institute for Education Research, founded in 1998, conducts embedded research programs in conjunction with a variety of partners in the government and education sectors. This research informs the development of learning spaces of the future, with a particular focus on active learning classrooms.

The Uchida Yoko Institute of Knowledge Collaboration, founded in 1989, investigates intellectual productivity in the office environment on behalf of leading private-sector clients as well as government bodies. Our research generates valuable insights for on office spaces designed to maximize productivity as well as associated IT systems.

The Uchida Yoko is committed to promoting regional areas through the structural and esthetic design of local businesses as well as universities, libraries, local government facilities and other shared spaces where people meet, together with associated back-end ICT systems.
The Uchida Yoko Group, as a whole, will reconstruct its core businesses to extend beyond its traditional segment to serve the new social needs that will arise from the changes in the social/industrial structures that are expected to take place after 2020, by using its unique business platform that is built on its relationships with various clients that have been cultivated through 110 years of history, and the balanced business portfolio which includes ICT and environmental fields, encompassing both private and public sectors.

Creation of Group Synergy to Promote the Reformation of “Styles of Working,” “Educational Systems” and “City Development Systems”

Business Structure of Uchida Yoko Group
Private Market Business

Planning and development of office furniture

Office space design, development and transfer service

“Work style reformation” consulting service

Digital finisher

Development of Products that Respond to Various Work Situations Arising from the Reformation of Styles of Working

● Operation support for global contract integration: provision of software procurement services

● Planning, designing, sales, operation and support for software procurement

● Support for global contract integration provision

Consulting Service with Independent Methodology and Numerous Achievements

● Change Working Consulting is a service that reform styles of working, which is provided by the Orihori Seisansei Kenkyujo (Institute of Knowledge Collaboration), an internal research institute of our group.

● Change Working Strategy: The service, which takes advantage of our proprietary system including maps/corne making, methodology, etc., has a track record of over 170 completed projects.

Uchida Yoko Group
Creating an evolved learning space for universities and public market business

School facilities and equipment

- Designing school facilities from the perspective of teachers and classrooms
  - Proposals to design offices, etc., with layout designs and future plans of classroom environments and shared spaces.
  - Provision of teaching materials and furniture, etc., for newly constructing, renovating, and extending the library and labs of schools.

Sale of science equipment & teaching materials through 800 distributors
- Sale of science equipment and consumables to elementary, middle, and high schools, etc.
- Provision of teaching materials and special educational materials used in all academic subjects.
- Support schools through our 800 distribution partners.

Assortment of about 22,000 educational materials that can be used during lectures
- UCHIDA’s “UCHIDA,” a membership paid add-on service that ships and delivers about 22,000 products that are necessary for school life including supplies for lectures, events, daily necessities, etc., to schools, kindergartens, nursery schools, etc.

Educational ICT

Construction of Active Learning Environment, Support for ICT Classes and Provision of School Affair Support Systems
- Development of learning environments to utilize ICT such as an electronic blackboard, tablet PC per person, etc.
- UCHIDA’s Cloud environment, an educational content distribution service.
- Provision of integrated school affairs support system that lead to the reform of new teachers with.

University ICT

Creating an evolved learning space for universities and vocational schools
- Construction of information infrastructure for active learning environment, campus network infrastructure, CALL classrooms, etc., and provision of operational management support service.
- Construction of software such as the “U365” software license for “PAPYRUS-MATE,” a certificate issuing system that contributes to the improvement of student services.

Public facilities (welfare facilities / hospitals / libraries)

Development and regional revitalization for activation
- Provision of furniture and fixtures accompanying the opening and remodeling of welfare facilities such as special nursing homes for the elderly.
- Internal designs, sign planning, fixture installation and space designs for hospitals and medical facilities.
- Design of library spaces, bookshelves, exhibitions, etc., implementation of learning spaces utilizing locally produced materials, facility furnishing for support areas, e.g., reception area, registration screening, baggage inspection, and toilet facilities.
- Interior decoration and sale of equipment for child-rearing support centers, museums, etc.

University consulting

Support for the application for newly constructing universities and establishing a faculty department
- Support and information provision for the application for establishing a university department, or reorganizing a university department, or reorganizing a university department, or reorganizing a university department.
- Total planning and installation of school equipment (furniture, machinery and ICT-related) materials to construct the optimal learning environments.

Offices for government agencies and ICT

Office reformation and ICT solutions that materialize the “work style reformation”
- Advancement of government operation reform, telework environment reform, digital government and telework environment reform, etc., for government agencies and municipalities.
- Implementation of office layouts and ICT reform activities with the use of ICT environments.
- Construction of network infrastructure, Cloud managed service to handle IT tasks for government offices.
- Business service reform, building asset management and various investigations.

Library solutions using the ICT system

Enrich the experience of users via a library system and reading passbook machines
- Provide “ULiUS,” an ICT solution such as automatic lending machines, book collection inspections, etc., utilizing IC tags, to national libraries, university libraries, etc.
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The Chiteki Selensai Kenkyuyo (Institute of Knowledge Collaboration) is an in-house research institute of Uchida Yoko established in 1989. It specializes in investigating and researching the methods for improving an organization’s creativity, efficiency, and dynamism.

### Business Summary

1. **Changing Working Consulting Service**
   Provides reformation-promoting methodologies, techniques and tools such as our “work style visualization support service,” “work style reformation support service” and “individual services for reforming work styles” to companies and projects that are considering to reform their ways of working, and provides advice based on wealth of practical wisdom. We have served more than 170 projects (as of November 2018).

2. **Investigation & Research**
   The Institute of Knowledge Collaboration emphasizes processes that bridge management and on-site workers. The institute especially emphasizes and supports the fostering of shared mutual understanding of the effectiveness of visualizing the ideal ways of working that each on-site employee strives for by having them specifically imagine the “work scenes” in their daily behaviors.

### Research & Development

The Institute of Knowledge Collaboration has published a book called “Creating an Organization that Produces Change Working Innovation” (Yukihiro Hiyama [Executive Officer of Uchida Yoko & Director of the Institute of Knowledge Collaboration]), which simply deals with thought processes on work style reformations and practical methods to the society. (Published in November 29, 2017 by Shiohisa Co., Ltd.)

### Uchida Yoko Institute for Education Research

The Uchida Yoko Institute for Education Research is a research organization specialized in the education field exhibiting solid track record in various investigations and R&D related to education and learning. With the backwarding of experience and knowledge cultivated through collaborating with government and research agencies, as well as many years of business activities in the education field, the institute implements wide range of activities as a research institution that drafts the “grand design for the next-generation educational system.”

### Business Summary

1. **Joint industry/government/academia research project**
   Promote education research projects on teaching and learning with various agencies including ministries, municipalities, enterprises, universities, advanced schools, etc.

2. **Research publication**
   Provides opportunities for information dissemination and mutual exchange through seminars.

### Investigation & Analysis Business

- Services such as academic ability investigation, analysis of various investigation data, identifying issues, teacher training, etc.
- Support the utilization of investigation data owned by municipalities and schools that increase in volume day by day
- Education big data analysis service such as regarding academic ability investigation results, data (school log) on living conditions surrounding the education sites, etc.

### Creating educational communities

Activities for proliferation and raising awareness targeting municipalities throughout the country

- **New Education Expo**
  We plan and operate as a special sponsor of “New Education Expo,” an education investigation seminar and exhibition that has been active since 1995. We have nationally proclaimed researchers and practitioners showcase innovative initiatives and case examples, exhibit the latest learning environment, and support the provision of “a place to think about the future of education.”

- **Educator community site**
  Planning and operation of “30000.COM”
  “30000.COM” is a website that provides various education related information for teachers and parents, as well as for those interested in education.

### Main achievements & consignment businesses

- Consign with Ministry of Education’s “National Academic Ability & Learning Investigation Project” (2019 middle school survey) Developed a system that scores oral English examinations using CBT (Computer Based Testing)
- “Smart School”, a next-generation school supporting model development project (2017 - 2018)
- Collaborative research project with Tokyo University’s graduate school (2017 - 2018)

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### Systems Engineering

#### Business Summary

1. **System Engineer**

- **Clients**
  - Technical Field
  - Network Infrastructure
  - Business System
  - Private Enterprises
  - Public Organizations

- **Public Enterprise Network Infrastructure System**
  - Municipal Network Infrastructure System

- **School network PC classroom Communication collaborative environment**

- **Business System**
  - Private enterprise care business system
  - Resident record system
  - Information system
  - Library system
  - Certificate issuing system

Integrates SEs that can comprehensively develop critical business systems for private enterprises and public organizations from ERP to scratch development, and SEs that can develop large scale network and information infrastructures for municipalities, educational agencies and large private enterprises. Collaborates and challenges to enter new fields by taking advantage of the integrated knowledge.

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### Emphasis on “systems engineering”

We emphasize the thought process of “systems engineering,” an approach that integrates various values that intersect several specialty fields, while optimizing the overall components. With the competitive edge of its track record in developing ICT systems at multiple vendors, Uchida Yoko can meet the needs of clients through “systems engineering,” which aligns with the modern era of data utilization and AI/IT.

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### ICT solution development

Develop ICT solutions as an expert of ICT and space development while taking advantage of specialization in both realms. Develop solutions focused on users such as middleware that control space, apps that stages a “platform” and.android communication, hardware that support activities and heighten productivity, etc.

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### CANVAS (Ubiquitous Co-Creative Space)

A multi-purpose space where clients can experience the ICT space that Uchida Yoko has created based on the latest technology, design and contents, and that creates new values via co-creating with our clients. Also established in Tokyo, Osaka, Sapporo and Fukuoka.

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### Future Class Room

A “future classroom” that Uchida Yoko has uniquely developed based on educational researches co-conducted with various ministries, university research institutions, private enterprises, etc.

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### ICT network cloud service integration

Develop ICT network infrastructure by strengthening network security, visualizing servers and desktops, and implementing various authentication systems, etc. Develop communication infrastructures encompassing groupware, emails, remote conference systems, strengthening of mobile device security, etc. Through a new management framework, we smoothly execute these projects to meet the needs of our clients.
Since 2004, Uchida Yoko has been lignifying spaces using domestic timber through various projects and activities. We’ve been developing products by collaborating with regional municipalities located in timber-producing areas, and proactively creating spaces that utilize timber in public spaces including schools, enterprises, airports, etc.

Abundant utilization of "Kotokoto"

Obi cedar at the Nichinan City Child Care Support Center

Design realistic high quality HD digital contents via real-time 3DCG.

Space design
Handles total designing from basic planning and designing to interior coordination and space implementation planning primarily for clients who work at enterprises, universities, schools, municipalities and educational environments.

Product design
Supports product planning, designing, promotion, etc. for single products to advanced system products.

Contents design
Support the development and production of digital text books, teaching materials, etc. for education and learning.

Graphic design
Design realistic high quality HD digital contents via real-time 3DCG.

System design
Develop optimal systems based on our knowledge on user interfaces and usability. Ensures client can keep using the system without discomfort by also providing support for content updates and operation.

Human resource development service

We focus on the growth process of ICT resources, and prepare a rich curriculum
- New employee training with wealth of experience (implemented at 1,000 enterprises)
- Young leader development training
- Customized training: “open training,” “e-learning”
- Provide a more effective training plan by combining optimal training solution with human resource training plan

CompTIA

- CompTIA-certified Platinum Partner
- Provide practical training and education material on knowledge and skill on ICT
- Provide technical support to "Famous Calligrapher: Ougishi" (2013), a 140th anniversary special exhibition of Tokyo National Museum. Hosted by Tokyo National Museum

Adaptive IT human resource development program

- AI basic course
- IoT basic course
- Big data basic course
- Security course
- Visualization course
- Design thinking course
- ITSS Level 4
- Certified course: "AI Utilization Course"
- Certified course: "IoT Utilization Course (Advanced)"

Ministry of Economy, Trade and Industry’s "Fourth Industrial Revolution Skill Acquisition System"

Advanced IT human resource development program

- AI basic course
- IoT basic course
- Big data basic course
- Security course
- Visualization course
- Design thinking course
- ITSS Level 4
- Certified course: "AI Utilization Course"
- Certified course: "IoT Utilization Course (Advanced)"

We serve as the bridge between trees, humans and regional society by developing facilities and units that support child rearing in a “wood-abundant environment,” promoting projects and edification seminars that focus on creating designs together with local children, etc. We plan to continue promoting the usage of domestic timber sourced locally in the particular regions.

Utilization of domestic timber

Since 2004, Uchida Yoko has been lignifying spaces using domestic timber through various projects and activities. We’ve been developing products by collaborating with regional municipalities located in timber-producing areas, and proactively creating spaces that utilize timber in public spaces including schools, enterprises, airports, etc.

Abundant utilization of “Kotokoto”

Obi cedar at the Nichinan City Child Care Support Center

Yarato International Inc.
Adapted tables, shelves, etc. made of domestic timber in their office

Dining Hall, Tokyo Metropolitan Government Building No. 1
Adapted tables made from local materials produced in the Tama region

Kanda University of International Studies KUIS8
Student faculty community area made out of domestic timber
Uchida Yoko was founded in 1910 in Dalian, China. Yoko is the Chinese term for a shop run by foreigners; at that time, the word also symbolized the frontier spirit demonstrated by those who took on the challenge of starting up a new business in a foreign country.

The pioneering spirit of founder Kotaro Uchida

Kotaro Uchida was born in 1873, the second son of renowned journalist master Tatsuo Monetaka Uchida of Takahara (now the city of Taku in Saga prefecture). This was a time when the samurai class was rapidly disappearing under the Meiji Restoration. Having experienced grinding poverty that threatened the very survival of his family, the young Uchida was determined to make something of himself as a pioneer in the new world.

In 1893, Japan was working feverishly to achieve industrial modernization and national prosperity while building up its military capacity. At 22 years of age, Uchida journeyed alone to Tokyo, and started working at the Yokohama Post Office run by the Ministry of Communications. He was transferred to the Tayoki Post Office in 1900, shortly after the end of the Sino-Japanese War, to work as a surveyor for the Taiwan Land Bureau, a job that saw him travelling the length and breadth of Taiwan. Shortly thereafter he arrived back in Japan in the Russo-Japanese War broke out. Uchida volunteered to serve in the railways field army and was dispatched to Manchuria. When the war ended abruptly, the field army was converted into the Southern Manchurian Railway Company headquarters of the Southern Manchurian Railway Company.

In 1910, he took advantage of his technical ability as a surveyor and founded “Suitaigo” (predecessor of Uchida Yoko) in Dalian, China, a wholesaler for “Pike top grade pencils,” “Millet Western films,” etc. “Hemmi Bamboo slide rule” an advanced calculator at the time that was a must-have for engineers and expanded its sales during its peak. It initially distributed famous imported goods such as the “L.C. Smith typewriter” and stampers and typewriters that were marketed in the 1920s under the Kent brand. “Bales Automatic Numbering Machine,” etc. from the West.

The humble slide rule made a significant contribution to the postwar rebuilding effort. It was formally adopted into the school curriculum, and Uchida Yoko immediately set up a national network of agencies to supply slide rules to schools. However, the slide rule was subsequently abandoned under new education reforms, as the company shifted its attention to microscopes and other supplies tailored to the new emphasis on science education. Uchida Yoko helped to promote science in Japan by delivering presentations on teaching materials and classroom experiments in conjunction with local Boards of Education around the country. In addition to promoting school-based education in general, Uchida Yoko played a pioneering role in the industry with respect to equipment and facilities as well as the utilization of information in the education sector.

In 1957, as part of a drive to boost efficiency in industry and Japan as a science and technology powerhouse, Uchida Yoko signed an agreement with Casio to become the domestic distributor for Casio 14-A, the world’s first ever compact relay computing machine. In 1968, Uchida Yoko produced the first “Japanese-made automatic number stampers and typewriters” that were marketed in the 1950s under the Toho brand. This pioneering spirit was carried on under the first president Kenmi Uchida, who launched a number of innovative products including Magic Ink in 1953, which he discovered in the United States, as well as the Kenki 2D drawing set from Germany, considered a premium quality product of its time. In 1958, the company released the Toho Calculator, the first ever mechanical calculator made in Japan. Kenmi Uchida explored various avenues such as the “business show”, the first exhibition of its type in the industry.

1963
Sleek and efficient steel System Desk

The advent of office machines and equipment generated demand for dedicated office furniture capable designed in accordance with the latest trends of the modern workplace. The first steel desk was manufactured for public and private sectors alike. Toho to spearhead was the first steel desk, followed by a succession of products modeled on the Toho System concept.

1968
Exclusive distribution rights for the Seiko desk calculator

In April 1967 Seiko announced the USAC 101, the first electronically calculated desk calculator in Japan. In 1969, Uchida Yoko acquired distribution rights for the Seiko 5-300 desktop calculating machine in conjunction with Hitachi Jewelry Store. The scientific computing machine in corporate diode transistor logic circuits to appear in Japan, the 5-300 was enthusiastically received by private sector researchers, universities and government research agencies alike.

1981
ICT in the education sector

In 1981, Uchida Yoko released TES (Total Educational System), the first and only Japanese-produced computer-based teaching system with fully-integrated hardware and software features.

1989～
Institute of Knowledge Collaboration

Established the Uchida Yoko Institute for Education Research

Founded in 1989, the “Institute of Knowledge Collaboration,” an internal research lab, conducts investigation, research and elucidation with the goal of intellectual creation, and has been investigating and researching ways of working since its inception. By 1998 with the backdrop of experience and knowledge cultivated through collaborating with government and research agencies as well as many years of business activities in the education field, the “Uchida Yoko Institute for Education Research” was established, which draws the grand design of the next generation educational systems.

1995～
IT Business

The group as a whole started implementing IT business starting in 1995 when the Lquio spectrum was established by collaborating with the largest software retailer in the U.S. We started the sale of “Super Cocktail,” an ERP/core business software in 1997, and founded Uchida Eico in 1998, which supports multi-vendor systems.
Group Companies (consolidated)

Sales Office

Uchida Eco Co., Ltd. Offices: 34
Tokyo Portside Building, 5-4-40 Kitao, Tokyo 135-0042

With the corporate philosophy (values) of social contribution and “heartfelt hospitality,” the Uchida Eco Group provides products, technology and services that meet the needs of clients in “workplaces” and “educational settings” such as private enterprises, schools, public institutions, welfare facilities, etc. The group provides professional services that are helpful in a client’s ICT and office environments in the following 6 categories: total facilities management services, comprehensive network service, office system solution and service solutions.

Three functions that support the LCM service

We provide LCM (Life Cycle Management) services that support our client’s ICT environment from planning to designing.
The following 3 functions support our LCM service:
- “Construction Center” that handles all life cycle projects
- “Design Center” that handles new software, systems (both internal and external) and hardware
- “Engineering Center” that handles the relationship of high voltage of PLCs and tablets

Editing Center (as part of the project) provides renovations, maintenance and cleaning. Our “National Team,” a nationwide team of 60 experts, guarantees that all renovations are completed within a month.

Uchida Yoko IT Solutions Co., Ltd. Offices: 21
Dawon Development Building, 6-11 Shinbashi, Minato-ku, Tokyo 105-0004

Based on a comprehensive client support system, and know-how related to industries and businesses that have been accumulated throughout the years, we meet diverse client needs through ICT and technologies that are advancing day by day, constructing a system of providing high quality, low cost, high service information, and proposal ideas as to support our clients nationwide through Uchida’s “Super Cocktail,” “Kizuna,” our original app called “Uchida Series,” etc.

“Construction Work ERP System: PROCES5” - Adopted by More than 300 Enterprises

As a company that handles processes specific to the construction industry, and covers accounting, risk control, reports, clients, sales, management, etc., we can efficiently support the business management of manufacturers and projects of all scales and industries. We are currently migrating to the production of “PROCES5” in the following 4 categories: total maintenance service, facility management, accounting, cost control, payments, claims, deposits, JV management, salary labor costs, etc. Available in over 100 countries.

Elmation Center (as part of the project) provides renovations, maintenance and cleaning. Our “National Team,” a nationwide team of 60 experts, guarantees that all renovations are completed within a month.

Uchida Human Development Co., Ltd. Offices: 2
7F, KICC Building, 1-6-1 Yotsuya, Sumida-ku, Tokyo 130-0015

Over 30 years of experience and track record providing corporate training and human development services including software procurement consultation, web-based procurement, reporting service content, planning development services, software asset management (SAM), mobility subscription models, etc.

Global procurement service

Our global procurement service provides an environment of enhancing security and compliance, and reduces costs. We assist in planning the procurement of software in a single special procurement task (including handling data, tools, SaaS, etc.), providing the world’s largest database of software providers. Our database includes over 50,000 software products available globally. We provide a free consultation service and our experienced employees have been handling procurement requests for over 10 years.

Uchida Yoko Business Systems Co., Ltd. Offices: 18
7F, KFC Building, 1-6-1 Yokoami, Sumida-ku, Tokyo 130-0015

Our vision is to grow as a specialist group that is heavily trusted by our clients nationwide through the provision of high quality services that utilize ICT. We provide various services including software adaptation systems for libraries and schools, and system and cloud services for financial accounting and document management for regions to provide high-quality service to help companies and public groups, etc. supported by our well-versed specialist team with wealth of experience in the development and implementation.

Uchida Systems Co., Ltd. Offices: 14
1F, Kaya-sho Tower, 3-21-33 Shinkawa, Chuo-ku, Tokyo 104-0053

At Uchida Systems, our mission is to create spaces that encourage interaction and outcomes and cultivate an organizational culture that promotes work, study and enjoyment. We provide a comprehensive range of products and services ranging from planning and consulting through to system design, installation and operation. With our unique methodologies and industry expertise, we assist clients in the three domains of offices, schools and welfare facilities in identifying key issues and challenges and creating optimized solutions.

Uchida Business Solutions

3-4-34 Nishinomaru, Ohsu-ku, Shiga 521-0861, Japan

We implement community-based sales primarily to Shiga and Kyoto by proposing ideas for “places for working and learning” that integrate space and ICT designs to general enterprises, government offices, public facilities, social facilities, etc.

Uchida Techno Co., Ltd. Offices: 7
2F, Forward Kasukabicho, 1-10-14 Shinkawa, Chuo-ku, Tokyo 104-0053

Uchida Techno provides comprehensive ICT facilities (network, security, lighting, etc.) and supports its operation and maintenance. Our services include “interior design (ICT meeting rooms),” “office ICT management,” “designing ICT for work, communication, and education,” and “ICT inspection services,” “designing ICT for work, communication, and education,” and “ICT inspection services,” “designing ICT for work, communication, and education,” and “ICT inspection services,” “designing ICT for work, communication, and education,” and “ICT inspection services,” “designing ICT for work, communication, and education,” and “ICT inspection services,” “designing ICT for work, communication, and education,” and “ICT inspection services.”

POWERPLACE Inc.

3-4-34 Nishinomaru, Ohsu-ku, Shiga 521-0861, Japan

We provide comprehensive designs and solutions to offices, school facilities, public facilities, etc., such as space design, product design, interior design, facility management, etc., and support ICT management. Our products include “POWERPLACE,” which is our flagship product and “POWERPLACE THE PLACE.” While designing places for working, learning and gathering, and developing solutions for intelligent designs that utilize ICT, we also foster shared values by collaborating with regional entities primarily through the utilization of domestic raw resources.

Overseas Group Companies

Uchida Yoko Global Limited

Unit 008, 25/F, Nanyang Plaza, 57 Hung To Road, Kwun Tong, Kowloon, Hong Kong

Uchida Yoko Group operates in China, Russia, South Korea, Malaysia, the Philippines, India, etc. Our headquarter is located in Tokyo, and have manufacturing bases in Tama City, Chiba Prefecture and Sendai, Miyagi Prefecture.

Uchida Yoko Business Expert Co., Ltd

3-2-35 Toyosu, Koto-ku, Tokyo 135-0016

We design, develop, manufacture and sell furniture and educational equipment, notably table space and work area, chairs, meeting tables, etc., that utilize ICT. We provide services including sales across the work style reform, our services include POS, CRM, business intelligence solutions, as well as inspection equipment that are used in universities and labs. We produce high quality products through a comprehensive production, process design, prototyping, testing, and manufacturing.

Tayasuken Co., Ltd.

385-1 Omama, Omama-machi, Miki-shi, Gumi-shi, Gunma 376-0121

Tayasuken develops and manufactures electric mechanisms, such as office equipment like paper shredders, and various electric products, including inspection equipment that are used in universities and labs. We produce high quality products through a comprehensive production, process design, prototyping, testing, and manufacturing.

Uchida Yoko group

Tokyo Parkside Building, 5-8-40 Kiba, Koto-ku, Tokyo 135-0042

Uchida Yoko group

Daiwa Onarimon Building, 6-1-11 Shimbashi, Minato-ku, Tokyo 105-0004

Uchida Yoko group

Uchida MK Sdn. Bhd.

Lot 7/19, Ramelan Kasa, Seremban 26, Kawasan Perindustrian HICOM, 450400 Star Alam, Seremban Darul Ehsan, Malaysia

Uchida Yoko group

Marvy Corporation

3-11-18 Kanda-Surugadai, Chiyoda-ku, Tokyo 101-0003

We globally design, manufacture, and sell furniture and crafts such as fabric, marker and pen (our best selling product) as a part of our business strategy. In the domestic market, we also manufacture and distribute machinery, such as grinding tools for training industrial designers at industrial high schools, universities, etc. Our headquarter is located in Tokyo, and have manufacturing bases in Tokyo, Chiba Prefecture and Yamagata, Yamagata Prefecture.

Miscellaneous

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Uchida Yoko Business Expert Co., Ltd

3-2-35 Toyosu, Koto-ku, Tokyo 135-0016

We design, develop, manufacture and sell furniture and educational equipment, notably table space and work area, chairs, meeting tables, etc., that utilize ICT. We provide services including sales across the work style reform, our services include POS, CRM, business intelligence solutions, as well as inspection equipment that are used in universities and labs. We produce high quality products through a comprehensive production, process design, prototyping, testing, and manufacturing.
Uchida Yoko operations worldwide

Uchida Yoko boasts a truly global production and distribution network, with sales outlets and agencies promoting trusted Uchida Yoko branded products and services throughout the world (with a particular focus on Japanese clients operating in east and southeast Asia). We are actively pursuing the development of good-quality low-cost products targeted at expanding markets in emerging economies.

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**Education Products**

We provide a full range of electronic whiteboards and other ICT products, along with classroom science materials and supplies and language learning materials.

**ICT Products**

We supply a range of user-friendly ICT tools for meetings and solution spaces, including projectors, monitors, wireless presentation equipment and electronic whiteboards for remote collaboration and data transfer in real time.

**Office Furniture**

We provide a range of unique value-added products primarily for Asian markets, such as the D-MOLO interconnected desk for large-scale control centers: the AJ chair, designed specifically for Asian markets with Japanese styling and build quality; and SmartInfill, which can be used to create flexible interior office configurations built around IT.

**Stationery (Marvy-Uchida Markers)**

Stationery products include a wide range of marker pens and other writing instruments, for craft and hobby pursuits as well as for industrial and office use. Marker pens include cloth markers and other high-quality Marvy-Uchida that are popular throughout the world, particularly in North America.

Uchida Yoko supplies a range of post-printing machines such as paper folders, cutters, bundlers and counters. Uchida Yoko products enjoy strong market share at printing companies and offices around the world, particularly in Europe.

**Machine (Print Finishing Machines)**

We expand production sites particularly in Asia and supply products worldwide.

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**Overseas Group Companies**

- Uchida Yoko Global Limited
- Uchida of America, Corp.
- Uchida Yoko Office Facilities (Shanghai) Co., Ltd.
- Uchida MK Sdn. Bhd.

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**Uchida Yoko Subsidiary (Production/retail)**

- Los Angeles Sales Office
- Tokyo Sales Office
- Hong Kong [Uchida Yoko Global Limited (Head Office)]
- Kuala Lumpur [Uchida Yoko Global Limited (Head Office)]
- Shanghai [Uchida Yoko Office Facilities (Shanghai) Co., Ltd.]
- Düsseldorf [Uchida Yoko Global Limited (Germany Office)]

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**About UCHIDA YOKO**

**Title**

UCHIDA YOKO CO., LTD.

**Founded**

February 1910

**Incorporated**

May 1941

**Capitalization**

¥5,000 million (as of July 20, 2018)

**Employees**

3,154 (as of July 20, 2018)

**Representative**

Noboru Okubo President and Chief Executive Officer

**Uchida Yoko group companies**

Consolidated subsidiaries = 16, Affiliated companies accounted for using the equity method = 3, Other affiliates = 11 Total = 30

Plus four overseas subsidiaries (America, Malaysia and China x 2) (as of July 20, 2018)

**Securities Code**

8057

**Listed market**

Tokyo Stock Exchange First Section

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**Facilities**

**Head office and branches(Uchida Yoko Co., Ltd.)**

- Shinkawa Headquarters
- Osaka Branch Office
- Hakodate Branch Office
- Kyoto Branch Office

**Domestic facilities and sales outlets(Uchida Yoko Co., Ltd.)**

- Shinkawa No. 2 Office
- Toyopco Office
- Sendai Sales Office
- Yokohama Sales Office
- Nagoya Sales Office
- Kobe Sales Office
- Hiroshima Sales Office

**Overseas Group Companies**

- China Hong Kong
- Uchida Yoko Global Limited
- Germany
- Uchida Yoko Global Limited
- China Shanghai
- Uchida Yoko Office Facilities (Shanghai) Co., Ltd.
- The United States of America
- Uchida of America, Corp.
- Malaysia
- Uchida MK Sdn. Bhd.

**Overseas Group Companies**

- Uchida Yoko Global Limited
- Uchida of America, Corp.
- Uchida Yoko Office Facilities (Shanghai) Co., Ltd.
- Uchida MK Sdn. Bhd.

**Uchida of America, Corp.**

- 3535 Del Amo Blvd., Torrance, CA 90503 USA
- The United States of America

**Uchida Yoko Office Facilities (Shanghai) Co., Ltd.**

- Room E-202, Urbanex Oike Building East Wing 361-1, Umeyacho, Kurumaya Oike Sagaru, Yokohama-shi, Kanagawa-ku, Japan
- Room 6-222, Sumico Oike Building East Wing 6-222, Tsuqigenya 2-Chome, Miyakono-ku, Sendai-shi, Miyagi 983-0852 Japan

**Uchida MK Sdn. Bhd.**

- 719, Persiaran Kuala Selangor, Seksyen 29, Kawan Pasir Perbandaran KECOM40400 Shor Alam, Selangor Dato’ Elian, Malaysia

**Uchida Yoko office networks**

- Uchida Yoko global network
- Uchida Yoko subsidiary (production/retail)